



VFW Department of California
1510 J Street, Suite 110
Sacramento, CA 95814
(916) 449-8850

Memorandum

To: All Posts
From: James R. Rowoldt, State Adjutant/Quartermaster
Date: 8/18/2010
Re: Insurance for your Post

As your State Adjutant-Quartermaster, I feel that it is my responsibility to pass on information to each of our Posts that may allow the Post to save money.

Such is the case with Wally Ralston and his team from the Bertolino Insurance Agency, a local agent, agency and insurance company who not only wants our business, but is willing to work with us.

I say this from my most recent experience and can attest to the fact that this agency was able to improve our coverage and service while at the same time saving the Department approximately 50% of the previous insurance premium.

While I cannot promise a 50% savings for your Post, I would encourage you to at least spend some time with Wally Ralston and his team from the Bertolino Insurance Agency and compare your current coverage and cost with what they have to offer.

They know the VFW, our Region and could be very helpful in saving money for your Post

I have included the contact information below should you wish to contact them.

Bertolino Insurance Agency Inc.
2985 Fulton Ave
Sacramento, CA 95821
Phone or Fax (877)553-0066 ext 706
www.bertolinoins.com